## SANTA ANA DISTRICT OFFICE FY 2009 LENDER RANKINGS AS OF 12/31/08



## **TOP 3 LENDERS**

#1 WELLS FARGO BANK, N..A. 28 \$7,492,600 #2 CDC SMALL BUSINESS FINANCE CORP. 23 \$12,979,000 #3 BANCO POPULAR NORTH
AMERICA
16
\$4,874,400

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK, NATIONAL ASSOCIATION	28	\$7,492,600	\$267,593
2	CDC SMALL BUSINESS FINANCE CORPORATION	23	\$12,979,000	\$564,304
3	BANCO POPULAR NORTH AMERICA	16	\$4,874,400	\$304,650
4	U.S. BANK NATIONAL ASSOCIATION	14	\$3,661,200	\$261,514
5	EDF RESOURCE CAPITAL, INC.	13	\$9,531,000	\$733,154
6	BORREGO SPRINGS BANK, N.A.	11	\$410,000	\$37,273
7	SUPERIOR FINANCIAL GROUP, LLC	10	\$77,500	\$7,750
8	TEMECULA VALLEY BANK	9	\$13,770,400	\$1,530,044
9	SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION	7	\$5,144,000	\$734,857
10	COMMUNITY BANK	7	\$1,962,900	\$280,414
11	INNOVATIVE BANK	6	\$310,000	\$51,667
12	PREMIER COMMERCIAL BANK, NATIONAL ASSOCIATION	5	\$964,000	\$192,800
13	CALIFORNIA BANK & TRUST	5	\$539,000	\$107,800
14	WILSHIRE STATE BANK	5	\$508,000	\$101,600
15	BANK OF AMERICA, NATIONAL ASSOCIATION	5	\$210,000	\$42,000
16	ENTERPRISE FUNDING CORPORATION	4	\$3,839,000	\$959,750
17	FULLERTON COMMUNITY BANK, FSB	4	\$2,211,800	\$552,950
18	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	4	\$1,689,000	\$422,250
19	CALIFORNIA STATEWIDE CERTIFIED DEVELOPMENT CORPORA	4	\$1,290,000	\$322,500
20	SOUTH COUNTY BANK, NATIONAL ASSOCIATION	4	\$521,000	\$130,250
21	LIVE OAK BANKING COMPANY	3	\$4,875,000	\$1,625,000
22	METROPACIFIC BANK	3	\$1,900,000	\$633,333
23	CAPITAL ACCESS GROUP	3	\$1,383,000	\$461,000
24	PACIFIC ENTERPRISE BANK	3	\$900,000	\$300,000
25	PACIFIC COAST NATIONAL BANK	3	\$756,500	\$252,167
26	COMMERCEWEST BANK, N.A.	3	\$650,000	\$216,667
27	CENTER BANK	3	\$552,000	\$184,000
28	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	3	\$93,000	\$31,000
29	GILMORE BANK	2	\$2,488,500	\$1,244,250
30	AMPAC TRI STATE CDC	2	\$1,633,000	\$816,500
31	WACHOVIA SBA LENDING, INC.	2	\$1,553,000	\$776,500
32	GATEWAY BUSINESS BANK	2	\$1,205,000	\$602,500
33	PACIFIC MERCANTILE BANK	2	\$930,000	\$465,000
34	COMMONWEALTH BUSINESS BANK	2	\$700,000	\$350,000
35	VISION ONE CU	2	\$380,600	\$190,300
36	CATHAY BANK	2	\$369,000	\$184,500
37	ARROWHEAD CENTRAL CU	2	\$286,000	\$143,000
38	PACIFIC CITY BANK	2	\$200,000	\$100,000
39	RABOBANK, NATIONAL ASSOCIATION	2	\$200,000	\$100,000
40	UNION BANK OF CALIFORNIA, N.A.	2	\$60,000	\$30,000
41	NARA BANK	1	\$2,000,000	\$2,000,000
42	HANMI BANK	1	\$2,000,000	\$2,000,000
43	LOS ANGELES COUNTY SMALL BUSINESS DEVELOPMENT CORP	1	\$1,995,000	\$1,995,000
44	CELTIC BANK CORPORATION	1	\$1,250,000	\$1,250,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
45	FIRST VIETNAMESE AMERICAN BANK	1	\$1,150,000	\$1,150,000
46	PACIFIC WESTERN BANK	1	\$976,500	\$976,500
47	COMPASS BANK	1	\$945,000	\$945,000
48	SECURITY BANK OF CALIFORNIA	1	\$805,500	\$805,500
49	SANTA CLARA VALLEY BANK, NATIONAL ASSOCIATION	1	\$756,500	\$756,500
50	SUNRISE COMMUNITY BANK	1	\$500,000	\$500,000
51	CALIFORNIA CU	1	\$500,000	\$500,000
52	HANA SMALL BUSINESS LENDING, INC.	1	\$440,000	\$440,000
53	CIT SMALL BUSINESS LENDING CORPORATION	1	\$406,000	\$406,000
54	EXCEL NATIONAL BANK	1	\$392,000	\$392,000
55	CITIBANK, N.A.	1	\$358,000	\$358,000
56	CITIZENS BUSINESS BANK	1	\$350,000	\$350,000
57	INTERNATIONAL CITY BANK, NATIONAL ASSOCIATION	1	\$300,000	\$300,000
58	COMMERCE NATIONAL BANK	1	\$270,000	\$270,000
59	FIRST BANK	1	\$185,000	\$185,000
60	BRIDGE BANK, NATIONAL ASSOCIATION	1	\$160,600	\$160,600
61	FIRST CALIFORNIA BANK	1	\$160,000	\$160,000
62	CALIFORNIA BANK OF COMMERCE	1	\$150,000	\$150,000
63	INLAND COMMUNITY BANK, NATIONAL ASSOCIATION	1	\$150,000	\$150,000
64	MISSION OAKS NATIONAL BANK	1	\$150,000	\$150,000
65	NEWTEK SMALL BUSINESS FINANCE, INC.	1	\$45,500	\$45,500
	TOTALS:	257	\$109,495,000	\$426,051